### DEBBIE'S DREAM FOUNDATION, INC.

FINANCIAL STATEMENTS

FOR THE YEAR ENDED DECEMBER 31, 2016

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# FOR THE YEAR ENDED DECEMBER 31, 2016

#### CONTENTS

Notes to the Financial Statements	Statement of Cash Flows5	Statement of Functional Expenses4	Statement of Activities3	Statement of Financial Position2	FINANCIAL STATEMENTS	INDEPENDENT AUDITOR'S REPORT1
5-10 5-10	:	: 4	: ယ	: 2		:



### INDEPENDENT AUDITOR'S REPORT

Plantation, Florida Debbie's Dream Foundation, Inc. To the Board of Directors of

organization), which comprise the statement of financial position as of December 31, 2016, and the related statements of activities, functional expenses, and cash flows for the year then ended, and the related notes to the financial statements. We have audited the accompanying financial statements of Debbie's Dream Foundation, Inc. (a nonprofit

# Management's Responsibility for the Financial Statements

presentation of financial statements that are free from material misstatement, whether due to fraud or error accordance with accounting principles generally accepted in the United States of America; this includes the Management is responsible for the preparation and fair presentation of these financial statements in implementation, and maintenance of internal control relevant to the preparation

### Auditor's Responsibility

standards require that we plan and perform the audit to obtain reasonable assurance about whether the our audit in accordance with auditing standards generally accepted in the United States of America. Those financial statements are free from material misstatement. Our responsibility is to express an opinion on these financial statements based on our audit. We conducted

management, as well as evaluating the overall presentation of the financial statements accounting policies control. Accordingly, we express no such opinion. An audit also includes evaluating the appropriateness of circumstances, but not for the purpose of expressing an opinion on the effectiveness of the entity's interna presentation of the financial statements in order to design audit procedures that are appropriate in the those risk assessments, the auditor considers internal control relevant to the entity's preparation and of the risks of material misstatement of the financial statements, whether due to fraud or error. In making financial statements. The procedures selected depend on the auditor's judgment, including the assessment An audit involves performing procedures to obtain audit evidence about the amounts and disclosures in the used and the reasonableness 으 significant accounting estimates

audit opinion. We believe that the audit evidence we have obtained is sufficient and appropriate to provide a basis for our

financial position of Debbie's Dream Foundation, Inc. as of December 31, 2016, and the changes in its net assets and its cash flows for the year then ended in accordance with accounting principles generally accepted in the United States of America In our opinion, the financial statements referred to above present fairly, in all material respects, the

Belline Association

January 17, 2018 Bellows Associates, P.A. Plantation, Florida

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### DEBBIE'S DREAM FOUNDATION, INC. STATEMENT OF FINANCIAL POSITION DECEMBER 31, 2016

#### **ASSETS**

Total Liabilities and Net Assets	Total Net Assets	Net Assets Unrestricted Temporarily restricted Permanently restricted	Total Liabilities	Total Long-Term Liabilities	Long-Term Liabilities Grants payable	Total Current Liabilities	Current Liabilities Accounts payable Grants payable Accrued wages Accrued payroll taxes payable Deferred revenue Deferred rent	LIABILITIES AND NET ASSETS	Total Assets	Total Other Assets	Other Assets Security deposits	Total Current Assets	Current Assets Cash Contributions receivable Prepaid expenses In-kind assets
\$ 874,575	234,063	234,063	640,512	115,000	115,000	525,512	\$ 50,796 295,000 16,024 835 153,644 9,213		\$ 874,575	6,923	6,923	867,652	\$ 795,374 11,990 50,821 9,467

## DEBBIE'S DREAM FOUNDATION, INC. STATEMENT OF ACTIVITIES FOR THE YEAR ENDED DECEMBER 31, 2016

	Unrestricted	Restricted	Restricted	Total
Revenues and Other Support				
Contributions, sponsorships, and events	\$ 1,313,061	€	<b>⇔</b>	\$ 1,313,061
Interest income	2,261	ı	1	2,261
Other income	12,602			12,602
Total Revenues and Other Support	1,327,924	1		1,327,924
Expenses Program services	730.871	1	1	730.871
Management and general	199,502	1	ı	199,502
Fundraising	519,544			519,544
Total Expenses	1,449,917	1	1	1,449,917
Changes in Net Assets	(121,993)	1	1	(121,993)
Net Assets, Beginning of Year	356,056	1	1	356,056
Net Assets, End of Year	\$ 234,063	<del>49</del>	<b>↔</b>	\$ 234,063

#### DEBBIE'S DREAM FOUNDATION, INC. STATEMENT OF FUNCTIONAL EXPENSES FOR THE YEAR ENDED DECEMBER 31, 2016

		Program	Servi	ces		nagement d General	Fu	ndraising	 Total
	Research	 PREP	A	dvocacy	 Total				
Contract services	\$ -	\$ 4,810	\$	51,211	\$ 56,021	\$ 34,886	\$	22,325	\$ 113,232
Events	-	69,154		45,546	114,700	7,046		147,301	269,047
Fees	-	1,334		_	1,334	2,012		10,939	14,285
Grant funding	339,000	-		-	339,000	-		-	339,000
Insurance	-	762		-	762	1,981		1,646	4,389
In-kind expense	-	_		-	-	3,650		207,375	211,025
Meals and entertainment	-	1,275		-	1,275	475		399	2,149
Occupancy	-	23,454		-	23,454	17,505		13,682	54,641
Office expenses	-	3,902		1,182	5,084	43,151		24,163	72,398
Payroll taxes	-	10,452		-	10,452	5,293		2,797	18,542
Printing and reproduction	-	1,562		567	2,129	679		19,412	22,220
Promotion	13,000	12,728		72	25,800	3,150		29,913	58,863
Salaries	-	136,621		-	136,621	73,508		36,530	246,659
Travel		 10,760		3,479	 14,239	 6,166		3,062	 23,467
Total Functional Expenses	\$ 352,000	\$ 276,814	\$	102,057	\$ 730,871	\$ 199,502	\$	519,544	\$ 1,449,917

## DEBBIE'S DREAM FOUNDATION, INC. STATEMENT OF CASH FLOWS FOR THE YEAR ENDED DECEMBER 31, 2016

Cash, End of Year	Cash, Beginning of Year	Net Increase in Cash	Net Cash Provided By Operating Activities	Adjustments to reconcile change in net assets to net cash provided by operating activities  In-kind contributions  Increase or decrease in:  Contributions receivable Prepaid expenses Accounts payable Grants payable Accrued wages Accrued payroll taxes payable Deferred revenue Deferred rent	Cash Flows From Operating Activities Changes in net assets \$
795,374	569,501	225,873	225,873	8,708 62,441 (7,429) 29,307 210,000 16,024 835 18,767 9,213	(121,993)

# NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES

#### Organization

to make the cure for stomach cancer a reality. internationally to patients, families, and caregivers. The Organization seeks as its ultimate goal stomach cancer, advancing funding corporation on April 21, 2009. The Organization is Debbie's Dream Foundation, Inc. (the Organization) was organized as a for research, and providing dedicated to raising awareness about education and support Florida non-profit

#### Research

basic, translational and clinical research in stomach cancer to scientists and clinicians at various career levels. The Organization is in the fight against the disease by advancing the field to make progress toward the goal of increasing survival. cancer patients by directly funding stomach cancer research. By offering grants for The Organization strives to increase the treatment options available for stomach

# Patient Resource Education Program (PREP)

in 2010, the PREP program has helped approximately 504 patients across a multitude request a Mentor. Mentors share their stories, tips, advice, and concerns with each other to ensure patients are not alone in their fight. Since the program was established patients understand their diagnosis, staging, treatment options, clinical trials, research, management of the disease, and more. PREP connects patients with vital information Upon receiving a stomach cancer diagnosis, patients, families, and caregivers should from the world's leading stomach cancer doctors to receive the best care available. of countries worldwide The Organization offers many stomach cancer support services. The free PREP helps

#### Advocacy

Program (PRCRP). to invest more federal resources in gastric cancer research, and, to again, include stomach cancer as one of the cancers under the Peer Reviewed Cancer Research milestone that that the Organization accomplished through its advocacy efforts in 2014. Advocates and supporters from across the nation travel to Capitol Hill to ask Congress Inclusion of stomach cancer in the PRCRP is a significant

#### Basis of Presentation

activities according to three classes of net assets that are based upon the temporarily restricted net assets, and permanently restricted net assets. absence of restrictions on use that are placed by its America (GAAP). The Organization reports information regarding its financial position and accounting in accordance with accounting principles generally accepted in the United States of The financial statements of the Organization have been prepared on the accrual basis of donors: unrestricted net assets

# NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Basis of Presentation (Continued)

expenses, gains, and losses that are not otherwise restricted. of operations and programs. This category includes the net assets resulting from all revenues, imposed stipulations. Funds include amounts designated by the Board of Directors for support Unrestricted net assets are resources generated from operations that are not subject to donor-

are no temporarily restricted net assets. assets from temporarily restricted to unrestricted net assets. As of December 31, 2016, there expiration of the restriction is reported in the financial statements by reclassifying the net by using the resources in the manner specified by the donor or by the passage of time, the Temporarily restricted net assets are resources that are restricted by a donor for use for a particular purpose or in a particular future period. When a donor's restriction is satisfied, either

the passage of time. As of December 31, 2016, there are no permanently restricted net restrictions that neither expire by being used in accordance with a donor's restriction nor by Permanently restricted net assets are resources whose use is limited by donor-imposed

#### Use of Estimates

the reported amounts of revenues and expenses during the reporting period. the disclosures of contingent assets and liabilities at the date of the financial statements and could differ from those estimates make estimates and assumptions that affect the reported amounts of assets and liabilities and The preparation of financial statements in conformity with GAAP requires management to Actual results

### Cash and Cash Equivalents

investments with an initial maturity of three months or less to be cash equivalents. December 31, 2016, there are no cash equivalents For purposes of the statement of cash flows, the Organization considers all highly liquid <u>o</u>

#### Revenue Recognition

### Fundraising and Events

occurred The Organization accounts for earned revenues from events when the event has

#### Contributions

met. Conditional promises to give are not recognized until they become unconditional; that is, when the conditions on which they depend are substantially met. fair value in the period when the conditions on which they depend are substantially Contributions, including unconditional promises to give, are recognized as revenues at

# NOTE 1 - ORGANIZATION AND SUMMARY OF SIGNIFICANT ACCOUNTING POLICIES (CONTINUED)

### Revenue Recognition (Continued)

### Contributions (Continued)

net assets if the restrictions expire in the fiscal year in which the contributions are assets released from restrictions. reclassified to unrestricted net assets and reported in the statement of activities as net restrictions. temporarily recognized. Contributions that are restricted by the donor are reported as increases in unrestricted or permanently restricted net ₽ When a other donor-restricted contributions restriction expires, temporarily assets depending are reported as increases restricted on the net nature 으

#### In-kind Contributions

auctions, and donated items to hold events. Noncash donations are recorded at their estimated fair value at the date of donation. These noncash donations include property and equipment, items to be used at

enhance nonfinancial assets or (b) require specialized skills, are performed by people with those skills, and would otherwise be purchased by the Organization. Donated services are recognized as in-kind contributions if the services (a) create or

For the year ended December 31, 2016, in-kind contributions totaled \$202,317, of which approximately \$25,000 represents donated services.

#### Deferred Revenue

sponsorship funds, amounts received are recorded as deferred revenue until the sponsoring organization receives substantial benefit in return for the resources contributed as deferred revenue Cash received from the sale of tickets prior to the year in which the event will occur is recorded as of December 31, 2016. Additionally, due to the

#### Income Tax Status

not directly related to the Organization's tax-exempt purpose is subject to taxation as unrelated business income. The Organization's Form 990, Return of Organization Exempt from Income Tax, for the years ending 2013, 2014, and 2015 are subject to examination by the Internal examination. Revenue Service, generally for three years after they were filed. Revenue Code has been classified as a public charity. However, income from certain activities The Organization is exempt from federal income tax under Section 501(c)(3) of the Internal Currently, no year is under

### Date of Management's Review

the financial statements were available to be issued Management has evaluated subsequent events through January 17, 2018, which is the date

# **NOTE 2 - FUNCTIONAL ALLOCATION OF EXPENSES**

expenses based upon management's estimates. have been allocated among the program services, management and general, basis in the statement of activities and statement of functional expenses. Accordingly, certain costs The costs of providing various programs and other activities have been summarized on a functional and fundraising

# **NOTE 3 – RELATED PARTY TRANSACTIONS**

\$31,438 for the year ended December 31, 2016. December 31, 2016. Contributions from other board members, or closely affiliated companies, totaled Organization's Board of Directors, President and founder made contributions totaling \$16,009 for the year ended or closely affiliated companies, contribute to the Organization. The

### NOTE 4 - COMMITMENTS

#### Operating Lease

The Organization leases office space under a noncancelable operating lease ending September 30, 2019. The future minimum lease payments, excluding taxes and other related costs, required under the operating lease in each of the next five years are as follows:

Total	2021	2020	2019	2018	2017	December 31:
\$ 121,540			34,041	44,39	\$ 43,10:	

For the year ended December 31, 2016, total rent expense under the lease was approximately

#### Grants Payable

total of \$550,000. AACR selects and awards the grant to the recipients on behalf of the Organization. The Organization will make payments to AACR over a two-year period to pay for On August 3, 2015 and November 18, 2016, the Organization entered into an agreement with the American Association of Cancer Research (AACR) to provide grants to recipients for a the grants provided to the recipients. As of December 31, 2016, total amount owed was \$410,000. For the year ended December 31, 2016, grant funding expense was \$339,000.

### NOTE 5 - PROMISES TO GIVE

contributions receivable. amounts include general donations to the Organization. The unrestricted amounts due in less than one year as of December 31, 2016 were \$11,990, as shown in the statement of financial position as Unconditional promises to give are recognized as revenues in the period received or promised. These

# NOTE 6 - CURRENT VULNERABILITY DUE TO CERTAIN CONCENTRATIONS

### Concentration of Credit Risk

balances at each financial institution are insured by the Federal Deposit Insurance Corporation (FDIC) up to \$250,000. As of December 31, 2016, the Organization's cash did not exceed the FDIC insured limits. The Organization has not experienced any loss in such accounts. The Organization maintains its cash balances in several financial institutions. The account

receivable to be fully collectible; accordingly, no allowance for doubtful accounts has been outstanding balances. As of December 31, worthiness of Credit risk with respect to contributions receivable is limited due to the number and credit worthiness of the corporations and individuals who comprise the contributor base. established. Contributions receivable are stated at the amount management expects to collect from s of December 31, 2016, the Organization considers accounts

### Concentration of Revenue Source

The Organization's primary source of revenue is made up of various forms of contributions, as shown in the statement of activities, from corporations and individuals. For the year ended December 31, 2016, 99% of the Organization's revenue was derived from contributions.